



Appendices

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Appendix A Target Investors/Funds

<p>TEC Edmonton is a not-for-profit agency that helps investors, entrepreneurs, companies and investors access expertise, facilities, management and financing to succeed in technology ventures</p>	<p>www.tecedmonton.com</p>
<p>Calgary Technologies Inc. offers programs, services and resources designed to help small to medium sized companies. The programs link companies to various sources of financing</p>	<p>www.calgarytechnologies.com</p>
<p>Profund Finance and Investment Ltd. is a leader in managing funds and investment portfolios</p>	<p>www.profundng.com</p>
<p>Fidelity Investments manages more than several hundred Fidelity mutual funds, including sector funds. Sector funds include:</p> <p>Fidelity Select Defence & Aerospace Portfolio, FSDAX which focuses on defence equipment, aircraft and parts, communication systems, defence electronics</p> <p>Fidelity Select Industrial Equipment Portfolio, FSCGX which focuses on industrial conglomerates, industrial machinery, construction and farm machinery, electrical equipment</p> <p>Fidelity Select Industrials Portfolio which focuses on industrial conglomerates, transportation, defence and aerospace, industrial machinery, chemicals</p>	<p>www.alphaprofit.com/fidelity-select-fund-list.html</p>
<p>Avrio Ventures is a venture capital firm that supports the development of Canadian commercialization and growth stage industrial bioproducts, nutraceutical ingredients and food technology companies into world-class organizations</p>	<p>www.avrioventures.com</p>
<p>Voyageur Asset Management Inc. offers Tamarack Funds which are managed by tenured professionals with extensive investment advisory experience</p>	<p>www.voyageur.net/TamarackFunds</p>
<p>Alberta California Venture Channel (ACVC) is a not-for-profit organization that facilitates the growth of Alberta's private equity markets</p>	<p>www.acventure.com</p>
<p>Alberta Deal Generator works to facilitate investment in high-growth Alberta technology companies. They have established the largest network of accredited investors in Canada.</p>	<p>www.dealgenerator.com</p>
<p>AIMCo is an institutional investment manager, holding investments across a wide variety of asset classes.</p>	<p>www.aimco.alberta.ca</p>
<p>ARC Financial Services Inc. provides unique, value-added resources and financial solutions for today's business entities</p>	<p>www.arcfin.com</p>

Appendix B

Key Players in the Industrial Equipment and Machinery Manufacturing Industry

Company	City	Description
Ace Manufacturing Metals Ltd	Bittern Lake	Cut-out - junction & pull boxes, splitter troughs & boxes, bussing & buss gutters, meter & current trans cabinets, telephone cabinets, power pedestals, parking lot outlet boxes
Antech Resources	New Norway	All Other Miscellaneous Manufacturing
Bashaw Concrete Products Ltd.	Bashaw	
Camrose Machine & Welding Ltd	Camrose	
Camrose Pipe Company	Camrose	Iron and Steel Pipes and Tubes Manufacturing from Purchased Steel
Coil-Tech Services Ltd	Camrose	
Corlac Equipment	Provost	
Custom Welding	Ohaton	Other Plate Work and Fabricated Structural Product Manufacturing
Dura Bull Projects Inc.	Halkirk	Welding, Iron, and Metal Works
E.P.S. Flushby Systems Ltd.	Wainwright	Rigs for rod jobs, swabbing, flushing broken rods, fishing.
El-Toro Electric Branders Manufacturing & Wholesale	Tofield	Other General-Purpose Machinery Manufacturing
Forestburg Welding & Machining	Forestburg	Hopper bottoms, water treatment equipment
Forster Feeder Manufacturing Ltd	Killam	Augers, swather transport equipment, grain loaders & elevators
HMI Hoyme Manufacturing Inc.	Camrose	Motorized air control dampers and heat recovery ventilators for the commercial and residential ventilating and heating industries.
Horseshoe Trailer Manufacturing	Halkirk	Horse Trailer Manufacturers
Jenkins Welding	Halkirk	Agricultural and Oilfield Welding
J-Tech	Provost	Machine shop and fabrication
Magal Manufacturing Ltd	Camrose	Other Plate Work and Fabricated Structural Product Manufacturing
Near Manufacturing	Camrose	Machine Shops
Paintearth Energy Services	Halkirk	Mining and Oil and Gas Field Machinery Manufacturing
Peter Hritzuk Welding Ltd	Tofield	Fabricated Metal Product Manufacturing
Pioneer Machine & Crane Company	Camrose	Machine Shop and custom manufacturing
Precision Manufacturing Corp.	Forestburg	Machine Shop
Provost Precision Machine	Provost	
Quicksilver Manufacturing Ltd	Strome	Manufacture Fibreglass tanks for highway trucks.

Company	City	Description
Quicksilver Manufacturing Ltd/No Corode Tanks	Camrose	Metal Tank (Heavy Gauge) Manufacturing
Quinn Pumps	Provost	Division of Quinn's Oilfield Supply Ltd. Bottom-Hole Pumps Sales & Services
R & M Energy Systems Canada	Provost	Capabilities include R&D, manufacturing, engineering, sales and service of Moyno® power sections and downhole progressing cavity pumps, Ultra Drive® top drive systems, New Er...
Ribstone Weld & Machine Ltd	Coronation	
RTM Welding & Machine Ltd.	Provost	B Pressure Portable Welding, Steel Sales, Grade 8 Bolts, Complete Welding & Machine Shop Service.
Stensun Energy Systems	Flagstaff County	Build and Supply Solar Powered Systems
Tankstore Ltd.	Halkirk	Metal Manufacturing
Transmission Express Ltd	Camrose	Transmission rebuilding
Trevor King Oilfield Services Ltd	Wainwright	Our pipeline projects are primarily well head to sales line construction and maintenance of pipeline, up to 12" diameter steel.
Trilogy Oilfield Ltd	Provost	Oilfield Tool Source. Trailer Mounted Power Swivels, Downhole Drilling Motors, Drill Collars and Drilling, Accessories, BOP's, Slip Type Elevators, Handling Tools and Other ...
Weatherford Artificial Lift Systems	Wainwright	Site Preparation Contractors
Wheatland Bins Ltd	Camrose	Steel hopper bottom grain bins

Appendix C

Availability of Sites in the Region

The municipalities in the BRAED region were asked to complete a survey indicating what land they currently have available for Industrial Equipment and Machinery Manufacturing and if they had any future plans for development. The following municipalities responded to the survey. Their contact information can be found in Appendix D.

Municipality: Beaver County

Current/Future development

Equity Industrial Park

The NW 3 contains approximately 149.16 acres, including 3 small parcels of 3.51 acres each. Adequate space is available for both start-up and expansion of the manufacturing business. The property is serviced with 3-phase power and natural gas. Plans are underway to install water and sewer services in 2008. Telecommunications (land and wireless) are easily accessible.

The SE 3 contains approximately 149.86 acres.

The SW 3 contains approximately 122.74 acres; of which 27 acres is fragmented by the highway in the SW corner.

The Canadian National Rail line running adjacent to Highway 14 includes a 200-car siding and the required switching gear to accommodate the construction of a railway spur through the S ½ of 3 to the NW 3. Access to the Park is via a paved secondary highway that is directly connected to the Province's High Load Corridor.

Municipality: Camrose County

Current development

Camrose County currently has 2 major industrial parks with land available for development. The first is Ervick which is located at the junction of highway 21 and 13, with +/- 460 acres. The second is Legacy and is at the junction of highway 13 and 56, with +/- 105 acres. Ervick is zoned as rural industrial and Legacy is zoned highway commercial. Although the lots are not larger than 5-10 acres, there is good access.

For more information on the two industrial areas, please visit www.county.camrose.ab.ca and look for the Area Structure Plans.

Future development

The County does not have any current plans for additional industrial parks but will continue to consider application as it receives them.

Municipality: Flagstaff County*Current/Future development*

The municipality is looking at acquiring approximately eighty acres of land for industrial use, but are unsure of where it will be located. Currently there are restrictions to access municipal water and most businesses use ground water.

Municipality: County of Paintearth*Current/Future development*

County of Paintearth currently has a number of plans on the horizon. Along with their current land north of Halkirk, they are also looking at developing a research and development facility for wind technology with the ultimate goal of manufacturing tower bases, blades, etc. They intend to take advantage of the high load corridor of highway 36 to ship heavy equipment from one end of the county to another.

County of Paintearth also has a development in progress at the junction of Highway 12 and 36. This area, which will be available for light to heavy industrial, plans on being developed late this year.

Municipality: The City of Camrose*Current/Future Development*

The City is finishing an industrial area of about 50 acres with lots vary in size from one acre to five acres. They can be combined to form a larger site. It is intended for light to medium - they are zoned M2 – Light Industrial. It will be located in SE Camrose in their existing industrial park and will be developed in Summer 2009. It will be serviced – sewer, water, gas, power and paved streets and earthwork will be provided by the Municipality. The land is near Camrose Drive (ring road) and some CN rail.

Municipality: M.D. of Provost*Current/Future development*

The M.D of Provost currently has three different parcels of land. There is heavy industrial in the west end of Hardisty which is developed and serviced (3 or 4 acres each). Located by the Provost airport is zoned as general with some restrictions. The County also has joint ownership with Provost on the east side of town which is serviced and available for any industrial development. The County is also currently working on land use plan to see how the land can be developed and are working on an attraction and marketing program to promote the industry

Municipality: M.D. of Wainwright*Current/Future development*

The MD of Wainwright is not only home to the defence industry but also has large hog and grain operations. Currently the M.D. does not have land for sale; however, the private sector is in the process of developing land south of Wainwright within town limits. In addition, there is land north of highway 14 that is an industrial subdivision that is not fully utilized.

Municipality: Town of Bashaw*Current development*

The Town has a large supply of industrial land available in the SE area of the community. The sites are approximately one acre sites with the potential to consolidate parcels to provide larger sites. They are currently zoned industrial and highway commercial.

Future development

There are currently no plans for future development. Industrial land expansion has been identified to the east of Town and an Intermunicipal Development Plan has been entered into with Camrose County.

Municipality: Town of Castor*Current/Future development*

There is approximately 6 acres of property which the Town is considering to develop for light industrial purposes. 4 lots can be developed which would be approximately ½ acre to ¾ of an acre. Currently the property is in a raw state which includes a little over ten acres (including service roads and lots). Currently the site is zoned as commercial/light industrial. The lots are located on the south side of 49th Avenue and north of Highway 12 and will be developed by 2010/2011. The lots will be landscaped to grade by the municipality. There will be a serviced road and the airport is located 1 km southwest of town with a 3,000 foot runway.

Municipality: Town of Coronation*Current/Future development*

Plans for development in the Coronation area consist of developing along the rail line between Highway 12 and the communities. The County of Paintearth currently own 190 acres of land there and intend on developing the first 100 for industrial/commercial. Serviced land is also available in Coronation that the County of Paintearth would like to develop further to enhance opportunities for oil and gas sector.

Municipality: Town of Killam*Current/Future development*

The Town has 30+ acres of industrial land available on the NE corner of town. Council is currently looking at subdividing this into 1 acre, 2 ½ acre and 5 acre lots. It is located on the intersection of highways 13 and 36. They also have a 5 acre lot available in the same area. Zoning is light business industrial and it is serviced with water, gas, power and telephone but no sewer.

Municipality: Town of Tofield*Current/Future development*

The County owns approximately 28 acres in the SE corner of the Town of Tofield, an urban municipality of over 1800 residents. Property is unsubdivided to date and is available as one parcel if desired. It is zoned industrial and has utilities including 3-phase power, natural gas, sanitary sewage disposal, and telecommunications is easily accessible from existing town infrastructure. High-speed broadband service

is available, including VOIP. Potable water is available via a regional waterline in the south portion of the property. The anticipated electrical load and natural gas requirements can easily be accommodated. There is direct, unrestricted access to the provincial High Load Corridor at the north property line and a Canadian National Rail line in the south portion of the property. All roads are either paved primary or secondary highways.

KNM Industries is operating a steel fabrication facility within the boundaries of the Town of Tofield. With a plant area of approximately 113 acres and a total covered shop area of 20,000 m², KNM Process Equipment Inc. is the largest facility for manufacturing of process equipment and modules assembly in the area to service the oil sands projects. The shop is located adjacent to the high load corridor, Highway 14, which makes it ideal for loading out large diameter, heavy and long equipment and modules.

Municipality: Town of Viking

Current/Future development

The County and the Town of Viking jointly own approximately 40 acres adjacent to the Town of Viking. The County will subdivide to suit the purchaser. It is zoned rural industrial and has utilities including 3-phase power, natural gas, potable water, sanitary sewage disposal, and telecommunications is easily accessible from existing town infrastructure. High-speed broadband service is available, including VOIP. The anticipated electrical load and natural gas requirements can easily be accommodated. There is access to the provincial High Load Corridor and a Canadian National Rail line is also located nearby. All access roads are paved local roads.

Municipality: Town of Wainwright

Current/Future development

The town currently has serviced light industrial areas in 1 acre parcels with potential for larger parcels for heavier industrial. They also have private land that is designated for larger manufacturing that needs water and sewer.

Municipality: Village of Bawlf

Current development

Bawlf has a tract of land between 1 and 2 acres (zoned industrial) alongside the railway tracks. However, it is owned by CP and any negotiation to purchase it would be with them (they are willing to sell at market value). Purchasers would also have to negotiate with the Village regarding bringing services to that side of Railway Avenue. The sites are between 1-2 acres total and are not currently subdivided into smaller parcels (cost would have to be incurred by the purchaser).

Future development

There are currently no plans for future development. The Village would welcome such development.

Municipality: Village of Consort*Current/Future development*

The Village is nearing completion of the development of a 14-lot industrial subdivision. The lots range in size from 0.69 to 1.3 acres. It is zoned C2-General Commercial.

Municipality: Village of Edberg*Current development*

The Village currently has land on the eastern boundary of the Village - Village roll #1107, 1108 (combined 6.3 acres), 1111 (3.5 acres). This land is zoned for industrial use.

Future development

The Village of Edberg has plans for future development. They are getting prepared by developing a wastewater lagoon so they can attract more infrastructure and development. The land is not currently subdivided; there is access to natural gas. The Village is open to any type of development (light to heavy industrial) and earthwork can be provided by the municipality.

Municipality: Village of Edgerton*Current development*

The Village has two complete blocks that are 4.48 acres each for a total of 8.96 acres. The sites are zoned industrial.

Future development

There are no plans for future development at this time but the Village has a quarter section that is not zoned for any use, however the Village has the title and is in the process of annexing it. It will be located just east of the current Village boundary. The Village is open to suggestions for use of this land. The area would be at least 100 acres in size. There is potential for it to be serviced. Earthwork would not be done by the municipality as they don't have the equipment, plus the quarter and Village blocks would need very little levelling. This land is close to a paved secondary highway #894 and #610. The main line of the CNR runs through the Village and does have siding available for spotting cars. The Village is very interested in working with any industry or commercial development that is interested in locating there.

Municipality: Village of Forestburg*Current development*

The Village currently has 6 industrial zoned lots available which are located on 47st and range from 0.54 acres to 1.24 acres. These lots can also be consolidated to form a larger lot if necessary.

Future development

There are several lots available for sale – south of Highway 53, which are intended for light to heavy industrial (manufacturing, processing, fabrication, services and sales to agriculture). These lots have good access from the major highway. The sizes will vary as there is plenty of land available and several lots are already developed. They are serviced to the property line with water and sewer and natural gas to facility. Earthwork from the municipality would be negotiable. The Village welcomes any inquiries.

Municipality: Village of Holden*Current development*

There are two possible sites bordering Highway 14 – one Village owned lot (5 acres) and one privately owned lot (26 acres). Both have/could have water service and private sewage disposal. They are zoned commercial/light industrial.

Future development

There are no future plans at the moment. There is potential as there is a welding business in Holden.

Municipality: Village of Hughenden*Current development*

There is no land available at this time but there is some that is designated highway industrial/commercial that is currently housing cattle. It would probably be available to purchase from the owners. Unfortunately at this time the Village cannot supply water or sewer because it would need to be piped under the railway. The land is located between a railway yard and the highway. There is approximately 32 acres of land.

Future development

No plans for development at this time. The Village welcomes the opportunity to have any new business in town.

Municipality: Village of Lougheed*Current development*

The Village has 8 lots with the average size of 1.2 acres that is an unserviced Industrial District. These lots will be serviced as required. The Village is very accommodating and if needed these lots will be serviced.

Municipality: Village of Ryley*Current/Future development*

The County owns approximately 125 acres (with plans to acquire an additional 300 acres) adjacent to the Village of Ryley. The County will subdivide to suit the purchaser. It is zoned rural industrial and has utilities including 3-phase power, natural gas, sanitary sewage disposal, and telecommunications is easily accessible. High-speed broadband service is available, including VOIP. Potable water is available via regional waterline in the south portion of the property. The anticipated electrical load and natural gas requirements can easily be accommodated. There is access to the provincial High Load Corridor within a mile of the property via a paved secondary highway. A Canadian National Rail line is also located within 1/4 mile with a spurline to the County's property under consideration.

Municipality: Village of Strome

The Village of Strome does not have any industrial zones within its municipality.

Appendix D

Contact Information for Development of Land

Beaver County

Name: Margaret Jones
Address: BOX 140, RYLEY, ALBERTA TOB 4A0
Phone: (780) 663-3730
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Camrose County

Name: Anjah Howard, Manager of Planning
Address: 3755 - 43 Avenue Camrose, Alberta T4V 3S8
Phone: (780) 672-4446
Email: ahoward@county.camrose.ab.ca
Website: www.county.camrose.ab.ca/

Flagstaff County

Name: Brent Hoyland
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Phone: 1-877-387-4100
Website: www.flagstaff.ab.ca/

County of Paintearth

Address: Box 509, Castor AB T0C 0X0
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City of Camrose

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M.D of Provost

Name: Burt Roach
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MD of Wainwright

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Town of Bashaw

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Town of Castor

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Website: www.castor.ca

Town of Coronation

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Website: www.town.coronation.ab.ca/

Town of Killam

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Email: cao@town.killam.ab.ca
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Town of Tofield

Address: Box 30 Tofield, Alberta T0B 4J0
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Town of Viking

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Town of Wainwright

Name: Wes Kroening
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Village of Bawlf

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Village of Consort

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Village of Edberg

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Village of Edgerton

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Village of Forestburg

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Village of Holden

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Village of Hughenden

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Village of Lougheed

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Village of Ryley

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