



## Defence Industry Opportunity and Overview Canadian Forces Base (CFB) Wainwright Alberta, Canada

### Canadian Forces Base Wainwright Overview

- Located in rural eastern Alberta, CFB Wainwright is Canada's first class location for collective training and is home to the Canadian Manoeuvre Training Centre (CMTC) and western Canada's centre of excellence for individual training, the Land Forces Western Area Training Centre (LFWATC).
- CFB Wainwright consists of approximately 1,000 personnel at any given time and is the largest employer in the Wainwright area.

For additional information visit  
[www.army.forces.gc.ca/asu\\_wainwright/](http://www.army.forces.gc.ca/asu_wainwright/)

### Wainwright and BRAED Region Overview

- Wainwright recorded the lowest overall price index of 89.3, the lowest non-food price index of 88.3 and the second lowest utilities index of 88.5 in the 2007 Alberta Spatial Price Survey conducted by Alberta Finance.
  - In comparison, the City of Camrose recorded an overall price index of 95, with a non-price index of 93.3 and a utilities index of 102.3.
- Wainwright has a population of approximately 5,775 and the total population of the 36 communities in the BRAED region is 64,686.

For additional information visit  
[www.town.wainwright.ab.ca](http://www.town.wainwright.ab.ca)



### Opportunities with the Department of National Defence

- Government procurement opportunities over \$25,000 are listed on an e-tendering system called MERX, located online at [www.merx.com](http://www.merx.com). Opportunities are provided for competitive bidding through RFP (request of proposal), RFSO (request for standing offer) and RFSA (request for supply agreement).
- Defence related investment growth opportunities include:
  - Design and construct buildings for base expansion
  - Weapons and munitions manufacturing
  - Unmanned vehicle development and manufacturing
  - Local food provisioning
  - Specialized equipment, technology development and training for anti-terrorism and first-line responders

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#### BRAED

Battle River Alliance  
for Economic Development

5023 – 50<sup>th</sup> Street  
Killiam, AB T0B 2L0

780.385.2450  
[www.braedalberta.ca](http://www.braedalberta.ca)



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- “Competitive Alternatives”, KPMG’s Guide to International Business Location: 2008 Edition, ranks Canada as 3<sup>rd</sup> out of 10 countries from Europe, Asia Pacific and North America to conduct Precision Manufacturing (this includes aerospace, R&D and automotive).

For additional information visit  
[www.competitivealternatives.com](http://www.competitivealternatives.com)

### **Construction and Manufacturing Employers in the BRAED Region**

#### Construction

Carson Welding and Maintenance	Wainwright
Accell Well Service Ltd	Sedgewick
Precision Well Servicing	Provost
Benoit Oilfield Construction	Chauvin
Border Paving Ltd	Camrose
Target Excavating Inc	Provost
Maverick Oilfield Svc Ltd	Provost
Ips Manufacturing Ltd	Halkirk
Porkys Oilfield Construction Ltd.	Wainwright
Loric Industrial Insulation	Provost

#### Manufacturing

Wheatland Bins Ltd	Camrose
Shaw Pipe Protection	Camrose
Ace Manufacturing Metals Ltd	Bittern Lake
Tankstore Ltd.	Halkirk
Magal Manufacturing Ltd	Camrose
Transmission Express Ltd	Camrose
Central Industries	Wainwright
Pulmonox Medical Inc	Tofield
Bashaw Concrete Products Ltd.	Bashaw
Camrose Machine & Welding Ltd	Camrose

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Contact the Chair of the BRAED Defence Industry Task Team for more information:  
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#### Average Area Wage Rates

Construction_____	\$20.44
Manufacturing _____	\$21.68
Transportation and	
Warehousing_____	\$22.02

Source: Alberta Employment and Immigration,  
2007 Average Wages and Salary Survey Summary

#### Advantages to locating a defence industry business near CFB Wainwright

- Commercial lots available for large manufacturing
- Controlled silent airspace
- Leading edge research
- Growing cluster of military training and testing activities
- Existing footprint of established defence industries
- Positive attitude towards foreign direct investment
- Base encourages local business development

#### Alberta Overview

- Alberta’s GDP in 2007 was \$258.9 billion
- Capital expenditures across Alberta in 2008 were \$87 billion
- Best productivity index in Canada
- Lowest worker’s compensation premiums
- Lowest personal income tax rate of 39%
- Competitive business tax rate of 29.5%

For additional information visit  
[www.albertacanada.com/statpub/index.html](http://www.albertacanada.com/statpub/index.html)